

# Hansa Pension Fund K3 (Growth Strategy)

## Investment Principles

Hansa Pension Fund K3 (Growth Strategy) is a contractual investment Fund founded for providing mandatory funded pension. The objective of the Fund's investment activity is to achieve as long-term and stable growth of the capital gain as possible. The Fund's assets shall be invested in bonds, shares, money market instruments and other assets of either Estonian or foreign origin. The Fund's assets may be invested in shares or in the investment funds dealing with investments in shares to the extent of 50% of the market value of the Fund's assets.

## General information

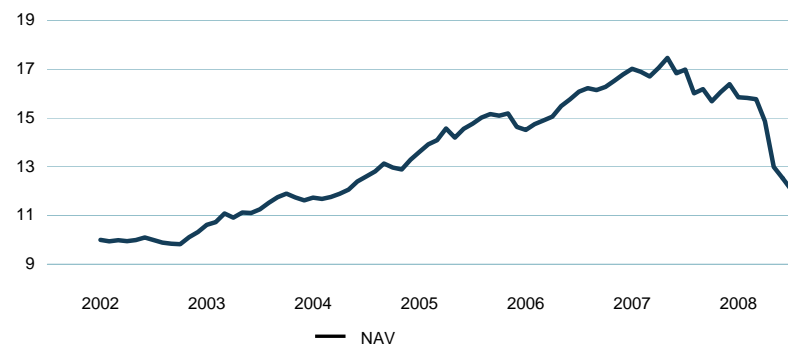
Fund Management Company	Hansa Investment Funds
Fund Manager	Kristjan Tamla
Inception	2002
Contact	Hansapank offices and tel. 631 0310 <a href="http://www.hansa.ee/funds">www.hansa.ee/funds</a>

Net Asset Value (NAV)	12.04 EEK
Net Assets	3 742 632 645 EEK
Management Fee per annum	1.59%
Subscription Fee	1.5%
Redemption Fee	1.0%
Benchmark	EPI50

## Statistics (computed over 3 years)

Standard Deviation	10.9%
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## Fund performance



	YTD	1 month	3 months	1 year	3 years	5 years	Inception
Performance	-29.1%	-3.9%	-19.0%	-29.1%	-18.5%	7.0%	20.4%
Annualized				-29.1%	-6.6%	1.4%	2.9%

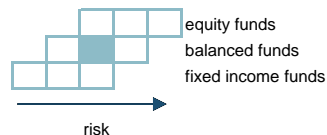
	2003	2004	2005	2006	2007	2008	2009
Performance	12.7%	11.9%	17.2%	8.9%	5.7%	-29.1%	

## Manager Commentary

In comparison with two previous months, the price decline stopped in December in the majority of larger stock markets and more risky bond markets. The fund return was positively affected by investments into the stock markets of the developed countries, whereas the stock prices in our vicinity (Central and Eastern Europe and Russia) continued declining. In addition, the fund return was negatively affected by our review of risks of several bonds of Baltic companies and the repricing of these bonds.

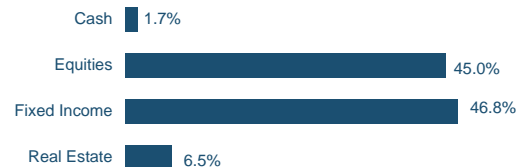
In the near future, we view the most interesting investment opportunities in relation to corporate bonds of the euro zone with high credit rating. As regards the stock markets, we think that the opportunities for moderate price growth are better in the developed and more liquid markets.

## Risk level

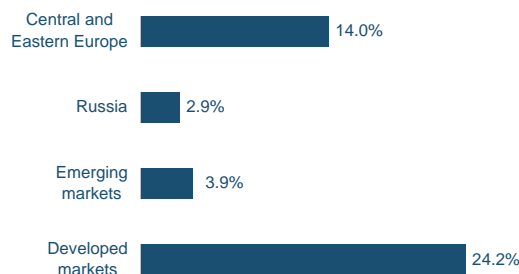


Higher expected yield is accompanied by higher risk

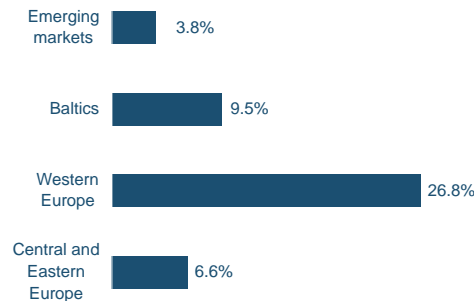
## Portfolio by instruments



## Equity portfolio by regions



## Fixed Income portfolio by regions



## Largest investments

Stocks	Weight
SSGA Europe Index Equity - I	6.3%
SSGA USA Index Equity I Fund	5.6%
SSGA Tracks Pan Euro	3.1%
SSGA Japan Index Equity I Fund	2.8%
Spdr Trust Series 1	2.5%
Bonds	Weight
Hansa Private Debt VK Fond	4.8%
Bluebay Inv Grad Bd I-Base Prf	3.3%
Pimco D S C Opportunities Fund Disco	2.3%
Deposii-Sampo Pank	2.1%
Kesko Cp LVL 17.04.2009	1.9%

The value of the Fund's unit can either grow or decrease in time. The current return of the Fund shall not guarantee the same return in the future. Funds investing in foreign markets are vulnerable to monetary movements, which may lead to a growth or decrease of the net asset value of the Fund's unit. Pension Funds are founded on the basis of Funded Pensions Act. The following payment which conditionally consists of two parts - tax (4% portion of the social tax) and contribution (2% contribution of the state funded pension, withheld by the employer on the employee's gross wages) - shall be transferred to the mandatory funded pension account for a person who has joined the funded pension system.