Hansa Pension Fund K3 (Growth Strategy)

Investment Principles

Hansa Pension Fund K3 (Growth Strategy) is a contractual investment Fund founded for providing mandatory funded pension. The objective of the Fund's investment activity is to achieve as long-term and stable growth of the capital gain as possible. The Fund's assets shall be invested in bonds, shares, money market instruments and other assets of either Estonian or foreign origin. The Fund's assets may be invested in shares or in the investment funds dealing with investments in shares to the extent of 50% of the market value of the Fund's assets.

equity funds Higher expected yield is accompanied by higher risk

General information

Fund Management Company

Fund Manager

Fabio Filipozzi

Portfolio Manager

Kristjan Tamla

Inception

2002

Contact

Hansapank offices and tel. 631 0310

www.hansa.ee/funds

 Net Asset Value (NAV)
 15.77 EEK

 Net Assets
 4 384 742 410 EEK

 Management Fee per annum
 1.59%

 Subscription Fee
 1.5%

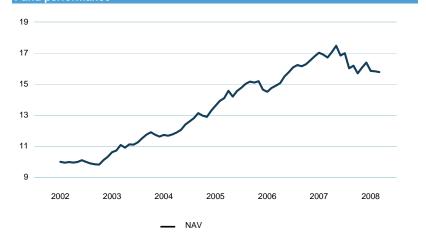
 Redemption Fee
 1.0%

 Benchmark
 EPI50

Statistics (computed over 3 years)

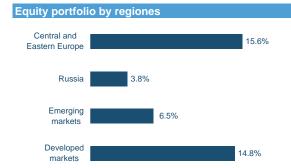
Standard Deviation 7.4%

Fund performance



| | YTD | 1 month | 3 months | 1 year | 3 years | 5 years | Inception |
|-------------|-------|---------|----------|--------|---------|---------|-----------|
| Performance | -7.2% | -0.3% | -3.8% | -5.6% | 11.9% | 42.4% | 57.7% |
| Annualized | | | | -5.6% | 3.8% | 7.3% | 7.7% |
| | | | | | | | |
| | | | | | | | |
| | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| Performance | 12.7% | 11.9% | 17.2% | 8.9% | 5.7% | | |

Portfolio by instruments Cash 5.3% Equities 40.7% Fixed Income 49.7% Real Estate 4.3%



Emerging markets 8.0% Baltics 8.6% Western Europe 24.0% Central and Eastern Europe 9.2%

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| Stocks | Weight |
|--------------------------------|--------|
| SSGA USA Index Equity I Fund | 4.9% |
| SSGA Europe Index Equity - I | 3.6% |
| Aviva Invest Euro Conv Eq Fd I | 3.3% |
| Luxor ETF Eastern Europe Share | 2.7% |
| Allianz-Dit Osteuropa-Rcm W | 2.3% |
| Bonds | Weight |
| Hansa Private Debt Bond Fund | 3.7% |
| Deposit-Nordea Bank,Tln(EEK) | 3.1% |
| Espa Bond Danubia Fund | 3.1% |
| Erste CLN Kaupthing 06.09 | 2.1% |
| DWS Europe Convergence Bond F | 2.0% |

The value of the Fund's unit can either grow or decrease in time. The current return of the Fund shall not guarantee the same return in the future. Funds investing in foreign markets are vulnerable to monetary movements, which may lead to a growth or decrease of the net asset value of the Fund's unit. Pension Funds are founded on the basis of Funded Pensions Act. The following payment which conditionally consists of two parts - tax (4% portion of the social tax) and contribution (2% contribution of the state funded pension, withheld by the employer on the employee's gross wages) - shall be transferred to the mandatory funded pension account for a person who has joined the funded pension system.

