Hansa Pension Fund K3 (Growth Strategy)

Real Estate

Developed markets

Investment Principles

Hansa Pension Fund K3 (Growth Strategy) is a contractual investment Fund founded for providing mandatory funded pension. The objective of the Fund's investment activity is to achieve as long-term and stable growth of the capital gain as possible. The Fund's assets shall be invested in bonds, shares, money market instruments and other assets of either Estonian or foreign origin. The Fund's assets may be invested in shares or in the investment funds dealing with investments in shares to the extent of 50% of the market value of the Fund's assets.

equity funds balanced funds fixed income funds by higher risk

General information

Fund Management Company Hansa Investment Funds Fabio Filipozzi Fund Manager Portfolio Manager Kristjan Tamla Inception 2002 Contact Hansapank offices and tel. 631 0310 www.hansa.ee/funds 16.39 EEK Net Asset Value (NAV) 4 178 213 645 EEK Net Assets 1.59%

 Net Assets
 4 178

 Management Fee per annum
 1.59%

 Subscription Fee
 1.5%

 Redemption Fee
 1.0%

 Benchmark
 EPI50

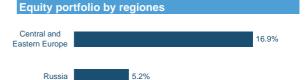
Statistics (computed over 3 years)

Standard Deviation 7.2%

	YTD	1 month	3 months	1 year	3 years	5 years	Inception
Performance	-3.5%	2.0%	1.3%	-2.4%	23.3%	58.8%	63.9%
Annualized				-2.4%	7.2%	9.7%	8.7%
	2003	2004	2005	2006	2007	2008	2009
Performance	12.7%	11.9%	17.2%	8.9%	5.7%		

NAV

Portfolio by instruments Cash 8.0% Equities 42.3% Fixed Income 45.8%



12.7%



Fixed Income portfolio by regiones Emerging markets 7.8% Baltics 7.4% Western Europe 20.8% Central and Eastern Europe 9.9%

Largest investments

Stocks	Weight
SSGA Europe Index Equity - I	4.2%
SSGA USA Index Equity Fund	4.2%
Aviva Invest Euro Conv Eq Fd I	3.8%
Allianz-Dit Osteuropa A EUR	3.0%
T.Rowe Price-Global Emerg.M.Eq	2.9%
Bonds	Weight
Deposit-Nordea Bank,Tln(EEK)	3.2%
Espa Bond Danubia Fund	3.1%
Erste CLN Kaupthing 06.09	2.2%
DWS Europe Convergence Bond F	2.1%
Hansa Private Debt Bond Fund	1.9%

The value of the Fund's unit can either grow or decrease in time. The current return of the Fund shall not guarantee the same return in the future. Funds investing in foreign markets are vulnerable to monetary movements, which may lead to a growth or decrease of the net asset value of the Fund's unit. Pension Funds are founded on the basis of Funded Pensions Act. The following payment which conditionally consists of two parts - tax (4% portion of the social tax) and contribution (2% contribution of the state funded pension, withheld by the employer on the employee's gross wages) - shall be transferred to the mandatory funded pension account for a person who has joined the funded pension system.

