### Hansa Pension Fund K3 (Growth Strategy)

#### **Investment Principles**

Hansa Pension Fund K3 (Growth Strategy) is a contractual investment Fund founded for providing mandatory funded pension. The objective of the Fund's investment activity is to achieve as long-term and stable growth of the capital gain as possible. The Fund's assets shall be invested in bonds, shares, money market instruments and other assets of either Estonian or foreign origin. The Fund's assets may be invested in shares or in the investment funds dealing with investments in shares to the extent of 50% of the market value of the Fund's assets.

## equity funds balanced funds fixed income funds by higher risk

#### **General information**

Fund Management Company

Fund Manager

Fabio Filipozzi

Portfolio Manager

Kristjan Tamla

Inception

2002

Contact

Hansapank offices and tel. 631 0310

 www.hansa.ee/funds

 Net Asset Value (NAV)
 16.02 EEK

 Net Assets
 3 619 824 452 EEK

 Management Fee per annum
 1.59%

 Subscription Fee
 1.5%

 Redemption Fee
 1.0%

 Benchmark
 EPI50

Statistics (computed over 3 years)

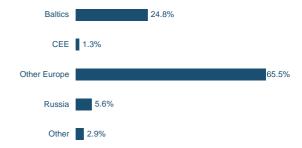
Standard Deviation 7.1%

# Fund performance 19 17 15 13 11 9 2002 2003 2004 2005 2006 2007

	YTD	1 month	3 months	1 year	3 years	5 years	Inception
Performance	-5.7%	-5.7%	-8.3%	-1.3%	25.0%	62.0%	60.2%
Annualized				-1.3%	7.7%	10.1%	8.8%
	2003	2004	2005	2006	2007	2008	2009
Performance	12.7%	11.9%	17.2%	8.9%	5.7%		

NAV

## Portfolio by instruments Cash 0.7% Equities 49.5% Fixed Income 49.4%





#### Largest investments

Portfolio by regions

Stocks	Weight
Balzac Europe Index - I	5.6%
Aviva Morley Euro Conv Eq Fd I	4.4%
Balzac Usa Index Fund	3.6%
Luxor ETF Eastern Europe Share	3.5%
T.Rowe Price-Global Emerg.M.Eq	3.4%
Bonds	Weight
Espa Bond Danubia Fund	4.0%
Deposiit-Nordea Pank,Tln(EEK)	3.6%
Jpm Emerging Bond C Acc Usd	2.4%
Bluebay Em Loc Cur Bd I Base P	2.2%
Hansa Private Debt Vk Fond	2.1%

The value of the Fund's unit can either grow or decrease in time. The current return of the Fund shall not guarantee the same return in the future. Funds investing in foreign markets are vulnerable to monetary movements, which may lead to a growth or decrease of the net asset value of the Fund's unit. Pension Funds are founded on the basis of Funded Pensions Act. The following payment which conditionally consists of two parts - tax (4% portion of the social tax) and contribution (2% contribution of the state funded pension, withheld by the employer on the employee's gross wages) - shall be transferred to the mandatory funded pension account for a person who has joined the funded pension system.

