

Hansa Pension Fund K3 (Growth Strategy)



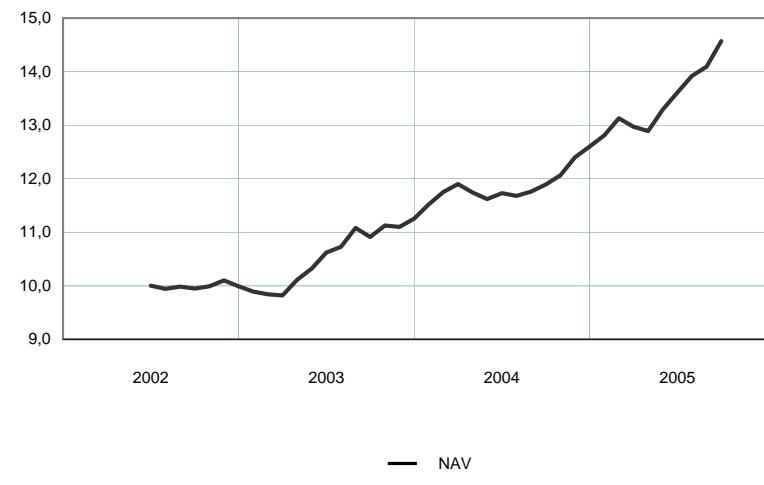
Investment Principles

Hansa Pension Fund K3 (Growth Strategy) is a contractual investment Fund founded for providing mandatory pension. The objective of the Fund's investment activity is to achieve as long-term and stable growth of the capital gain as possible. The Fund's assets shall be invested in bonds, shares, money market instruments and other assets of either Estonian or foreign origin. The Fund's assets may be invested in shares or in the investment funds dealing with investments in shares to the extent of 50% of the market value of the Fund's assets.

General information

Fund Management Company	Hansa Investment Funds
Fund Manager	Robert Kitt
Inception	2002
Contact	Hansapank offices and tel. 631 0310 www.hansa.ee/funds
Net Asset Value (NAV)	14,57 EEK
Net Assets	1 227 942 356,39 EEK
Management Fee per annum	1,59%
Subscription Fee	1,5%
Redemption Fee	1,0%
Benchmark	EPI150

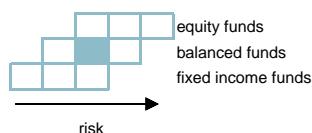
Fund performance



	YTD	1 month	3 months	1 year	3 years	5 years	Inception
Performance	15,6%	3,4%	7,1%	22,5%	46,5%		45,7%
Annualized				22,5%	13,6%		12,3%

	2003	2004	2005	2006	2007	2008	2009
Performance	12,7%	11,9%					

Risk level



Higher expected yield is accompanied by higher risk

Portfolio by instruments

Cash	3,3%
Equities	49,8%
Fixed Income	45,8%
Real Estate	1,2%

Portfolio by regions

Baltics	16,7%
CEE	15,7%
Other Europe	57,8%
Russia	4,4%
Other	5,5%

Portfolio by currencies

EEK	16,6%
EUR	52,7%
USD	17,7%
CEE Curr.	8,2%
Other	4,8%

Largest investments

Stocks	Weight
Balzac Europe Index Fund	8,9%
Balzac USA Index Fund	5,2%
T. Rowe Price GEM Fund	4,2%
Balzac Japan Index Fund	2,3%
LC Sofia Property Fund	1,8%
Bonds	Weight
T. Rowe Price Euro Corp Fund	3,7%
Julius Baer EUR Corp Fund	3,6%
France 3,5% 2009	2,4%
Pan European Credit 04.2010	2,2%
France 3,5% 04.2015	2,0%

The value of the Fund's unit can either grow or decrease in time. The current return of the Fund shall not guarantee the same return in the future. Funds investing in foreign markets are vulnerable to monetary movements, which may lead to a growth or decrease of the net asset value of the Fund's unit. Pension Funds are founded on the basis of Funded Pensions Act. The following payment which conditionally consists of two parts - tax (4% portion of the social tax) and contribution (2% contribution of the state funded pension, withheld by the employer on the employee's gross wages) - shall be transferred to the mandatory funded pension account for a person who has joined the funded pension system.