Hansa Pension Fund K3 (Growth Strategy)



Higher expected

by higher risk

yield is accompanied

49,0%

Investment Principles

Hansa Pension Fund K3 (Growth Strategy) is a contractual investment Fund founded for providing mandatory funded pension. The objective of the Fund's investment activity is to achieve as long-term and stable growth of the capital gain as possible. The Fund's assets shall be invested in bonds, shares, money market instruments and other assets of either Estonian or foreign origin. The Fund's assets may be invested in shares or in the investment funds dealing with investments in shares to the extent of 50% of the market value of the Fund's assets.

General information Fund Management Company Hansa Investment Funds Fund Manager Robert Kitt Inception 2002 Contact Hansapank offices and tel. 631 0310 www.hansa.ee/funds Net Asset Value (NAV) 13,61 EEK 1 006 295 096,55 EEK Net Assets Management Fee per annum 1,59% Subscription Fee 1,5% 1,0% Redemption Fee Benchmark FPI50

Cash 3,6% Equities Fixed Income Real Estate 1,5% Portfolio by regions Baltics 18,6% CEE 17,7% Other Europe Russia 3,9% Other 6,5%

Portfolio by currencies

Lar

equity funds

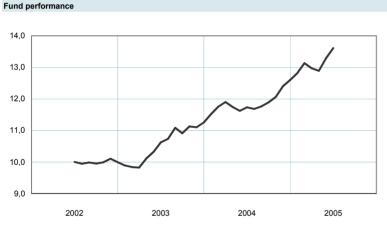
balanced funds

fixed income funds

Risk level

risk

Portfolio by instruments



13,0				\sim
12,0				
11,0		_~~		
10,0		/		
9,0				
	2002	2003	2004	2005
		<u></u>	- NAV	

	YTD	1 month	3 months	1 year	3 years	5 years	Inception
Performance	8,0%	2,4%	4,9%	16,0%	36,1%		36,1%
Annualized				16,0%	10,8%		10,8%

	2003	2004	2005	2006	2007	2008	2009
Performance	12,7%	11,9%					

EEK	13,1%	
EUR		52,3%
USD	17,7%	
CEE Curr.	12,8%	
Other	4,0%	

rgest investments						
	Stocks	Weight				
	Balzac Europe Index Fund	8,3%				
	Balzac USA Index Fund	5,2%				
	T. Rowe Price GEM Fund	4,2%				
	Balzac Japan Index Fund	2,1%				
	SPDR S&P 500 Index	1,9%				
	Bonds	Weight				
	T. Rowe Price Euro Corp Fund	4,5%				
	Pan European Credit 04.2010	2,7%				
	Italy 5.25% 08.2011	2,3%				
	Germany 4.25% 2014	1,9%				
	Belgium 5.75% 2008	1,9%				

The value of the Fund's unit can either grow or decrease in time. The current return of the Fund shall not guarantee the same return in the future. Funds investing in foreign markets are vulnerable to monetary movements, which may lead to a growth or decrease of the net asset value of the Fund's unit. Pension Funds are founded on the basis of Funded Pensions Act. The following payment which conditionally consists of two parts - tax (4% portion of the social tax) and contribution (2% contribution of the state funded pension, withheld by the employer on the employee's gross wages) - shall be transferred to the mandatory funded pension account for a person who has joined the funded pension system.