

Hansa Pension Fund K3



Investment Principles

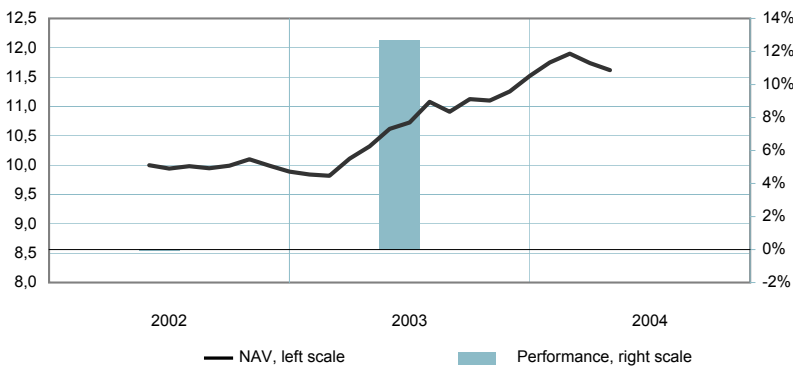
Hansa Pension Fund K3 (Growth Strategy) is a contractual investment Fund founded for providing mandatory funded pension. The objective of the Fund's investment activity is to achieve as long-term and stable growth of the capital gain as possible. The Fund's assets shall be invested in bonds, shares, money market instruments and other assets of either Estonian or foreign origin. The Fund's assets may be invested in shares or in the investment funds dealing with investments in shares to the extent of 50% of the market value of the Fund's assets.

General information

Fund Management Company: Hansa Investment Funds
 Fund Manager: Robert Kitt
 Inception: 2002
 Transactions: Hansapank offices and tel. 631 0310

Internet: www.hansa.ee/fondid
 Net Asset Value (NAV) of fund unit: 11,62 kr
 Net Assets: 396 074 158 kr
 Management Fee per annum: 1,59%
 Subscription Fee: 1,5%
 Redemption Fee: 1,0%
 Benchmark: EPI50

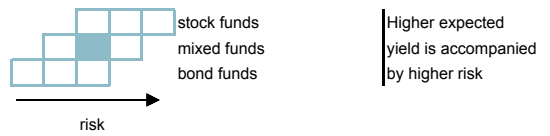
Fund performance



	YTD	1 month	3 months	1 year	3 years	5 years	Inception
Performance	3,2%	-1,0%	-1,1%	12,6%			16,2%
Annualized				12,6%			8,1%

	1997	1998	1999	2000	2001	2002	2003
Performance						-0,1%	12,7%

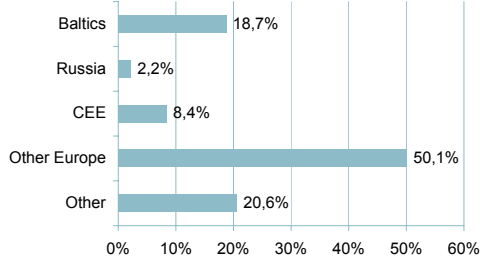
Risk level



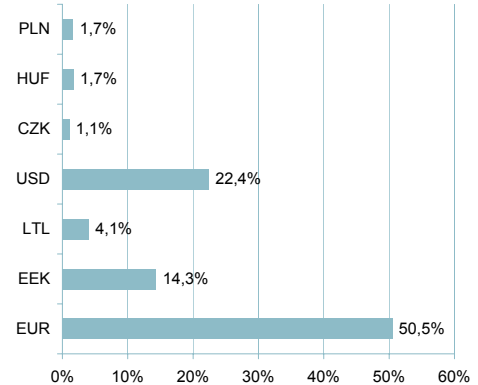
Portfolio by instruments



Portfolio by regions



Portfolio by currencies



Larger investments

Stocks	Weight
T. Rowe Price GEM Fund I-class	3,9%
Baltic Property Trust Secura	3,6%
iShares S&P 500	3,2%
SPDR S&P 500	3,2%
Vanguard Total Stock market	2,9%
Bonds	Weight
Eurhypo AG 5% 2006	3,3%
Finland 5% 2007	2,3%
Ireland 5% 2013	2,2%
Croatia 7.375% 2006	2,0%
Belgium 5.75% 2008	1,8%

The value of the Fund's unit can either grow or decrease in time. The current return of the Fund shall not guarantee the same return in the future. Funds investing in foreign markets are vulnerable to monetary movements, which may lead to a growth or decrease of the net asset value of the Fund's unit. Pension Funds are founded on the basis of Funded Pensions Act. The following payment which conditionally consists of two parts - tax (4% portion of the social tax) and contribution (2% contribution of the state funded pension, withheld by the employer on the employee's gross wages) - shall be transferred to the mandatory funded pension account for a person who has joined the funded pension system.