Hansa Pension Fund K2 (Balanced Strategy)

Investment Principles

Hansa Pension Fund K2 (Balanced Strategy) is a contractual investment fund founded for providing mandatory funded pension. The objective of the Fund's investment activity is to achieve long-term, stable capital growth. The Fund's assets will be invested in bonds, shares, money market instruments and other assets of either Estonian or foreign origin. The Fund's assets may be invested in shares or in the investment funds dealing with investments in shares to the extent of 25% of the market value of the Fund's assets.

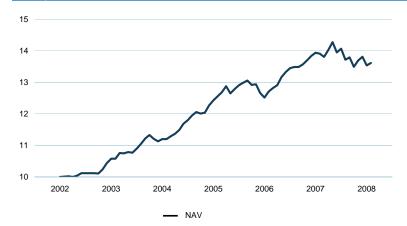
General information

| Fund Management Company | Hansa Investment Funds | | |
|--------------------------|-------------------------------------|--|--|
| Fund Manager | Fabio Filipozzi | | |
| Portfolio Manager | Kristjan Tamla | | |
| Inception | 2002 | | |
| Contact | Hansapank offices and tel. 631 0310 | | |
| | www.hansa.ee/funds | | |
| Net Asset Value (NAV) | 13.62 EEK | | |
| Net Assets | 1 981 643 895 EEK | | |
| Management Fee per annum | 1.49% | | |
| Subscription Fee | - ee 1.5% | | |
| Redemption Fee | 1.0% | | |
| Benchmark | EPI75 | | |
| | | | |

Statistics (computed over 3 years) Standard Deviation

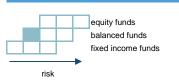
4.5%

Fund performance



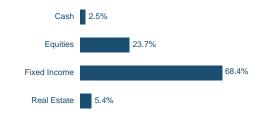
| | YTD | 1 month | 3 months | 1 year | 3 years | 5 years | Inception |
|-------------|-------|---------|----------|--------|---------|---------|-----------|
| Performance | -3.2% | 0.6% | -0.6% | -2.1% | 8.4% | 28.7% | 36.2% |
| Annualized | | | | -2.1% | 2.7% | 5.2% | 5.2% |
| | | | | | | | |
| | | | | | | | |
| | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| Performance | 7.7% | 8.3% | 9.4% | 4.2% | 4.6% | | |

Risk level

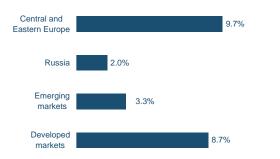


Higher expected yield is accompanied by higher risk

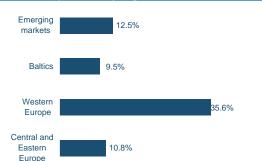
Portfolio by instruments



Equity portfolio by regiones



Fixed Income portfolio by regiones



| Largest investments | |
|--------------------------------|--------|
| Stocks | Weight |
| SSGA Europe Index Equity - I | 2.4% |
| SSGA USA Index Equity I Fund | 2.4% |
| Aviva Invest Euro Conv Eq Fd I | 2.0% |
| T.Rowe Price-Global Emerg.M.Eq | 1.8% |
| Luxor ETF Eastern Europe Share | 1.7% |
| Bonds | Weight |
| Hansa Private Debt Bond Fund | 4.3% |
| Espa Bond Danubia Fund | 3.6% |
| Deposit-Nordea Bank, Tln(EEK) | 3.5% |
| Pimco Gis Euro Bond Fnd Inst A | 3.3% |
| Bluebay Inv Grad Bd I-Base Prf | 2.8% |

The value of the Fund's unit can either grow or decrease in time. The current return of the Fund shall not guarantee the same return in the future. Funds investing in foreign markets are vulnerable to monetary movements, which may lead to a growth or decrease of the net asset value of the Fund's unit. Pension Funds are founded on the basis of Funded Pensions Act. The following payment which conditionally consists of two parts - tax (4% portion of the social tax) and contribution (2% contribution of the state funded pension, withheld's the employee's gross wages) - shall be transferred to the mandatory funded pension account for a person who has joined the funded pension system.

