Hansa Pension Fund K2 (Balanced Strategy)

Investment Principles

Hansa Pension Fund K2 (Balanced Strategy) is a contractual investment fund founded for providing mandatory funded pension. The objective of the Fund's investment activity is to achieve long-term, stable capital growth. The Fund's assets will be invested in bonds, shares, money market instruments and other assets of either Estonian or foreign origin. The Fund's assets may be invested in shares or in the investment funds dealing with investments in shares to the extent of 25% of the market value of the Fund's assets.

equity funds balanced funds fixed income funds risk Higher expected yield is accompanied by higher risk

General information

Fund Management Company

Fund Manager

Robert Kitt
Inception

2002

Contact

Hansapank offices and tel. 631 0310

www.hansa.ee/funds

 Net Asset Value (NAV)
 13.91 EEK

 Net Assets
 1 577 211 790 EEK

 Management Fee per annum
 1.49%

 Subscription Fee
 1.5%

 Pedemotion Fee
 1.0%

Subscription Fee 1.5%
Redemption Fee 1.0%
Benchmark EPI75

Statistics (computed over 3 years)

Standard Deviation 3.6%

Equities 24.5% Fixed Income Real Estate 3.6% Portfolio by regions Baltics 17.6% CEE 7.1% Other Europe Russia 2.8% Other 7.6% Portfolio by currencies EEK 5.5%

EUR

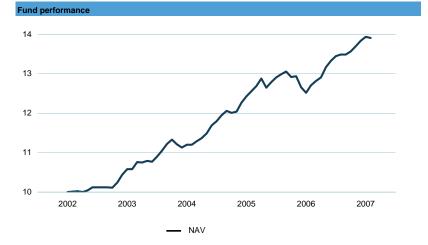
USD

Other 4.7%

CEE Curr.

Portfolio by instruments

Cash 1.0%



	YTD	1 month	3 months	1 year	3 years	5 years	Inception
Performance	3.4%	-0.2%	1.5%	9.4%	24.2%		39.1%
Annualized				9.4%	7.5%		6.7%
	2003	2004	2005	2006	2007	2008	2009
Performance	7.7%	8.3%	9.4%	4.2%			

Largest investments	
Stocks	Weight
Balzac Europe Index - I	3.8%
Balzac Usa Index Fund	3.4%
T.Rowe Price Global Equity F I	2.1%
Hansa Eastern Europe Equity Fund	2.1%
T.Rowe Price-Global Emerg.M.Eq	2.0%
Bonds	Weight
Pimco Gis Euro Bond Fnd Inst A	5.2%
Dws Instit Euro Gov Bond Fund	4.2%
Bluebay Inv Grad Bd I-Base Prf	4.2%
Jpm Emerging Bond C USD	3.8%
Dws Europe Convergence Bond F	3.5%

16.0%

64.8%

The value of the Fund's unit can either grow or decrease in time. The current return of the Fund shall not guarantee the same return in the future. Funds investing in foreign markets are vulnerable to monetary movements, which may lead to a grown or decrease of the net asset value of the Fund's unit. Pension Funds are founded on the basis of Funded Pensions Act. The following payment which conditionally consists of two parts - tax (4% portion of the social tax) and contribution (2% contribution of the state funded pension, withheld by the employer on the employee's gross wages) - shall be transferred to the mandatory funded pension account for a person who has joined the funded pension system.

