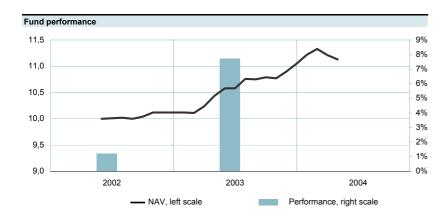
Hansa Pension Fund K2



Investment Principles

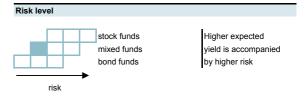
Hansa Pension Fund K2 (Balanced Strategy) is a contractual investment fund founded for providing mandatory funded pension. The objective of the Fund's investment activity is to achieve long-term, stable capital growth. The Fund's assets will be invested in bonds, shares, money market instruments and other assets of either Estonian or foreign origin. The Fund's assets may be invested in shares or in the investment funds dealing with investments in shares to the extent of 25% of the market value of the Fund's assets.

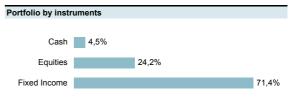
General information Fund Management Company Hansa Investment Funds Fund Manager Robert Kitt Inception 2002 Transactions Hansapank offices and tel. 631 0310 Internet www.hansa.ee/fondid Net Asset Value (NAV) of fund unit 11,13 kr Net Assets 284 563 239 kr Management Fee per annum 1,49% Subscription Fee 1,5% Redemption Fee 1,0% Benchmark EPI75

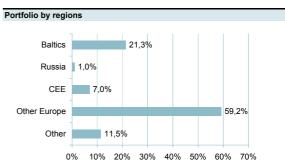


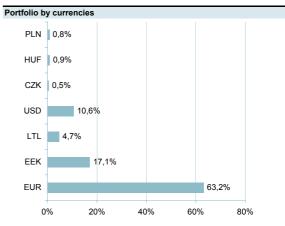
	YTD	1 month	3 months	1 year	3 years	5 years	Inception
Performance	2,1%	-0,7%	-0,8%	6,6%			11,3%
Annualized				6,6%			5,7%

	1997	1998	1999	2000	2001	2002	2003
Performance						1,2%	7,7%









Larger investments	
Stocks	Weight
T. Rowe Price GEM Fund I-class	2,0%
Vanguard Total Stock market	1,8%
Baltic Property Trust Secura	1,8%
SPDR S&P 500	1,5%
iShares S&P 500	1,5%
Bonds	Weight
Finland 5% 2007	5,3%
Eurhypo AG 5% 2006	4,5%
Ireland 5% 2013	3,2%
Holland 5% 2011	3,0%
Italy 5.5% 2010	2,7%