

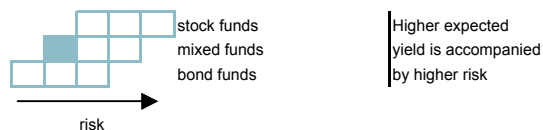
Hansa Pension Fund K2



Investment Principles

Hansa Pension Fund K2 (Balanced Strategy) is a contractual investment fund founded for providing mandatory funded pension. The objective of the Fund's investment activity is to achieve long-term, stable capital growth. The Fund's assets will be invested in bonds, shares, money market instruments and other assets of either Estonian or foreign origin. The Fund's assets may be invested in shares or in the investment funds dealing with investments in shares to the extent of 25% of the market value of the Fund's assets.

Risk level

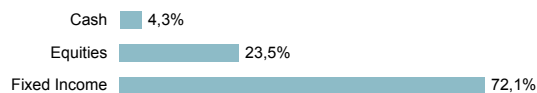


General information

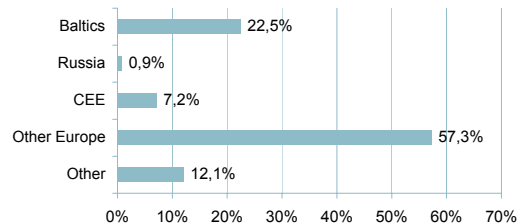
Fund Management Company	Hansa Investment Funds
Fund Manager	Robert Kitt
Inception	2002
Transactions	Hansapank offices and tel. 631 0310

Internet	www.hansa.ee/fondid
Net Asset Value (NAV) of fund unit	11,21
Net Assets	264 624 626,83
Management Fee per annum	1,49%
Subscription Fee	1,5%
Redemption Fee	1,0%
Benchmark	EPI

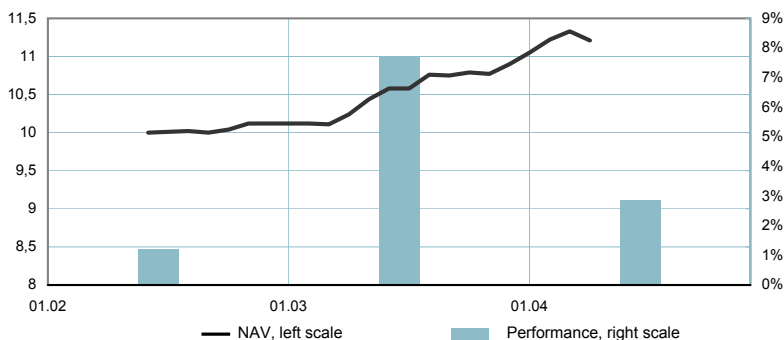
Portfolio by instruments



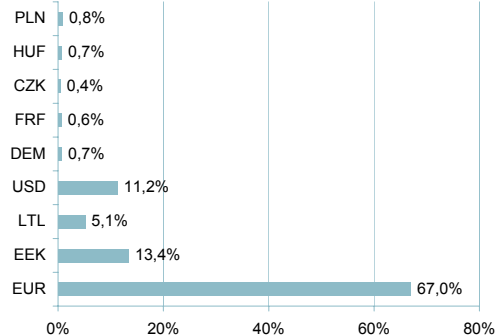
Portfolio by regions



Fund performance



Portfolio by currencies



	YTD	1 month	3 months	1 year	3 years	5 years	Foundation
Performance	2,8%	-1,1%	1,4%	9,5%			12,1%
Annualized				9,5%			6,4%

	1997	1998	1999	2000	2001	2002	2003
Performance						1,2%	7,7%

Larger investments

Stocks	Weight
T. Rowe Price GEM Fund I-class	2,3%
Vanguard Total Stock market	1,6%
iShares S&P 500	1,6%
SPDR S&P 500	1,6%
Indexchange DJ Stoxx 50 EX	1,5%
Bonds	Weight
Eurhypo AG 5% 2006	4,8%
Ireland 5% 2013	3,5%
Holland 5% 2011	3,2%
Italy 5.5% 2010	3,0%
Austria 5.5% 2010	2,8%

The value of the Fund's unit can either grow or decrease in time. The current return of the Fund shall not guarantee the same return in the future. Funds investing in foreign markets are vulnerable to monetary movements, which may lead to a growth or decrease of the net asset value of the Fund's unit. Pension Funds are founded on the basis of Funded Pensions Act. The following payment which conditionally consists of two parts - tax (4% portion of the social tax) and contribution (2% contribution of the state funded pension, withheld by the employer on the employee's gross wages) - shall be transferred to the mandatory funded pension account for a person who has joined the funded pension system.