# Hansa Pension Fund K1 (Conservative Strategy)

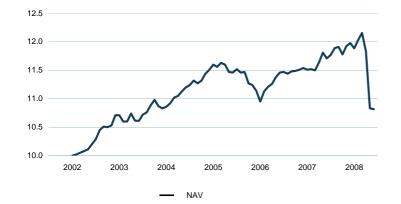
### Investment Principles

Hansa Pension Fund K1 (Conservative Strategy) is a contractual investment fund founded for providing mandatory funded pension. The objective of the Fund's investment activity is to achieve long-term, stable capital growth. The Fund's assets shall be invested in the bonds, money market instruments and other similar assets of either Estonian or foreign origin. The Fund's assets shall not be invested in equities or investment funds which invest in equities.

#### **General information**

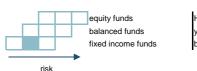
Fund Management Company Fund Manager Inception Contact	Hansa Investment Funds Fabio Filipozzi 2002 Hansapank offices and tel. 631 0310 www.hansa.ee/funds		
Net Asset Value (NAV)	10.82 EEK		
Net Assets	351 959 795 EEK		
Management Fee per annum	1.19%		
Subscription Fee	1.5%		
Redemption Fee	1.0%		
Benchmark	EPI100		
Weighted average rating	A		
Weighted average modified duration, years	2.1		
Statistics (computed over 3 years)			
Standard Deviation	5.9%		

## Fund performance



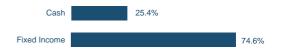
	YTD	1 month	3 months	1 year	3 years	5 years	Inception
Performance	-8.1%	-0.2%	-11.0%	-7.6%	-5.6%	1.9%	8.2%
Annualized				-7.6%	-1.9%	0.4%	1.2%
	2003	2004	2005	2006	2007	2008	2009
Performance	4.2%	4.9%	2.5%	-0.4%	2.6%		

# Risk level



Higher expected yield is accompanied by higher risk

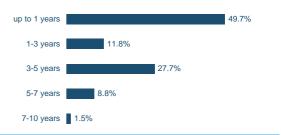
# Portfolio by instruments



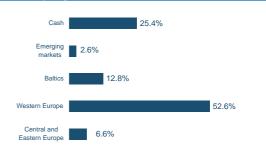
### Portfolio by ratings



#### Portfolio by modified duration



# Portfolio by regions



Largest investments	
Bonds	Weight
Bluebay Inv Grad Bd I-Base Prf	9.6%
T-Rowe Price-European Corp.Bd	7.6%
Hansa Private Debt VK Fond	7.4%
Pimco Gis Euro Bond Fnd Inst A	6.8%
Kreeka 3.1 EUR 20.04.10	5.6%
Raiffeisen Eurovision Rent Fnd	3.8%
Deposiit-Sampo Pank	3.1%
Julius Baer Global High Yield Bond Fd C	2.2%
Läti T-Võlakiri 03.11.11	2.0%
Pictet Funds Sa Pictet Funds EUR High Yield I	2.0%

The value of the Fund's unit can either grow or decrease in time. The current return of the Fund shall not guarantee the same return in the future. Funds investing in foreign markets are vulnerable to monetary movements, which may lead to a growth or decrease of the net asset value of the Fund's unit. Pension Funds are founded on the basis of Funded Pensions Act. The following payment which conditionally consists of two parts - tax (4% point at tax) and contribution (2% contribution of the state funded pension, which employers on the employers or the employers or the employers gross wages) - shall be transferred to the mandatory funded pension, who has joined the funded pension system.

