# Hansa Pension Fund K1 (Conservative Strategy)

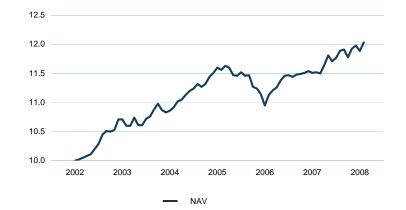
## Investment Principles

Hansa Pension Fund K1 (Conservative Strategy) is a contractual investment fund founded for providing mandatory funded pension. The objective of the Fund's investment activity is to achieve long-term, stable capital growth. The Fund's assets shall be invested in the bonds, money market instruments and other similar assets of either Estonian or foreign origin. The Fund's assets shall not be invested in equities or investment funds which invest in equities.

#### **General information**

Fund Management Company Fund Manager Inception Contact	Hansa Investment Funds Fabio Filipozzi 2002 Hansapank offices and tel. 631 0310 www.hansa.ee/funds
Net Asset Value (NAV)	12.03 EEK
Net Assets	365 326 941 EEK
Management Fee per annum	1.19%
Subscription Fee	1.5%
Redemption Fee	1.0%
Benchmark	EPI100
Weighted average rating	А
Weighted average modified duration, years	3.0
Statistics (computed over 3 years) Standard Deviation	2.9%

### Fund performance



	YTD	1 month	3 months	1 year	3 years	5 years	Inception
Performance	2.2%	1.2%	0.9%	4.4%	4.1%	13.5%	20.3%
Annualized				4.4%	1.3%	2.6%	3.1%
	2003	2004	2005	2006	2007	2008	2009
Performance	4.2%	4.9%	2.5%	-0.4%	2.6%		

# **Risk level** equity funds Higher expected balanced funds yield is accompanied fixed income funds by higher risk risk Portfolio by instruments Cash 1.6% Fixed Income 98.3% Portfolio by ratings 3.9% Aa А 30.0% 12.8% Baa Ba 7.8% B 4.3% Portfolio by modified duration 29.0% up to 1 years 18.2% 1-3 years





Largest investments	
Bonds	Weight
T-Rowe Price-European Corp.Bd	8.2%
Pimco Gis Euro Bond Fnd Inst A	6.9%
Hansa Private Debt Bond Fund	6.9%
Bluebay Inv Grad Bd I-Base Prf	5.9%
DWS Europe Convergence Bond F	5.3%
Latvian T-Bond 03.11.11	5.3%
Greece 3.1 EUR 20.04.10	5.2%
Espa Bond Danubia Fund	4.7%
JPM Emerging Bond C Acc USD	3.6%
T-Rowe Gobal Emg Nond Fund	3.2%

The value of the Fund's unit can either grow or decrease in time. The current return of the Fund shall not guarantee the same return in the future. Funds investing in foreign markets are vulnerable to monetary movements, which may lead to a growth or decrease of the net asset value of the Fund's unit. Pension Funds are founded on the basis of Funded Pensions Act. The following payment which conditionally consists of two parts - tax (4% portion of the social tax) and contribution (2% contribution of the state funded pension, withheld by the employer on the employee's gross wages) - shall be transferred to the mandatory funded pension account for a person who has joined the funded pension account for a person who has joined the funded pension account for a person who has joined the funded pension account for a person who has joined the funded pension account for a person who has joined the funded pension account for a person who has joined the funded pension account for a person who has joined the funded pension account for a person who has joined the funded pension account for a pension when the same return is the funded pension account for a pension when the same return is the funded pension account for a pension when the same return is the funded pension account for a pension when the same return is the funded pension account for a pension when the funded pension account for a pension funded pension account for a pension for a pens

