Hansa Pension Fund K1 (Conservative Strategy)

Investment Principles

Hansa Pension Fund K1 (Conservative Strategy) is a contractual investment fund founded for providing mandatory funded pension. The objective of the Fund's investment activity is to achieve long-term, stable capital growth. The Fund's assets shall be invested in the bonds, money market instruments and other similar assets of either Estonian or foreign origin. The Fund's assets shall not be invested in equities or investment funds which invest in equities.

equity funds balanced funds fixed income funds by higher risk

Portfolio by instruments

Portfolio by regions

Cash 2.5%

General information

Fund Management Company Hansa Investment Funds
Fund Manager Fabio Filipozzi
Inception 2002

Contact Hansapank offices and tel. 631 0310

www.hansa.ee/funds

Net Asset Value (NAV) 11.93 EEK

Net Assets 339 978 684 EEK

 Management Fee per annum
 1.19%

 Subscription Fee
 1.5%

 Redemption Fee
 1.0%

 Benchmark
 EPI100

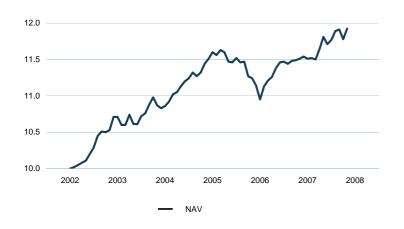
Weighted average rating A

Weighted average modified duration, years 3.1

Statistics (computed over 3 years)

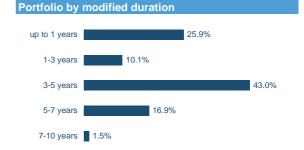
Standard Deviation 2.8%

Fund performance



	YTD	1 month	3 months	1 year	3 years	5 years	Inception
Performance	1.3%	1.3%	0.3%	3.6%	4.2%	13.3%	19.3%
Annualized				3.6%	1.4%	2.5%	3.1%
	2003	2004	2005	2006	2007	2008	2009
Performance	4.2%	4.9%	2.5%	-0.4%	2.6%		

Fixed Income 97.5% Portfolio by ratings Aa 1.8% A 26.3% Baa 13.4% Ba 8.3% B 4.4%



Cash 2.5% Emerging markets 16.5% Baltics 13.3% Western Europe 49.2% Central and Eastern Europe 18.5%

Largest investments	
Bonds	Weight
Pimco Gis Euro Bond Fnd Inst A	7.5%
Hansa Private Debt Bond Fund	7.3%
Bluebay Inv Grad Bd I-Base Prf	6.4%
T-Rowe Price-European Corp.Bd	6.0%
Latvian T-Bond 03.11.11	5.6%
Greece 3.1 EUR 20.04.10	5.6%
Dws Europe Convergence Bond F	5.5%
Espa Bond Danubia Fund	4.7%
Bluebay Hgh Yield Bd I Bas Prf	3.9%
Jpm Emerging Bond C Acc USD	3.9%

The value of the Fund's unit can either grow or decrease in time. The current return of the Fund shall not guarantee the same return in the future. Funds investing in foreign markets are vulnerable to monetary movements, which may lead to a growth or decrease of the net asset value of the Fund's unit. Pension Funds are founded on the basis of Funded Pensions Act. The following payment which conditionally consists of two parts - tax (4% portion of the social tax) and contribution (2% contribution of the state funded pension, withheld by the employer on the employee's gross wages) - shall be transferred to the mandatory funded pension account for a person who has joined the funded pension system.

