Hansa Pension Fund K1 (Conservative Strategy)

Investment Principles

Hansa Pension Fund K1 (Conservative Strategy) is a contractual investment fund founded for providing mandatory funded pension. The objective of the Fund's investment activity is to achieve long-term, stable capital growth. The Fund's assets shall be invested in the bonds, money market instruments and other similar assets of either Estonian or foreign origin. The Fund's assets shall not be invested in equities or investment funds which invest in equities.

Risk level equity funds Higher expected balanced funds yield is accompanied by higher risk fixed income funds risk

6.9%

14.7%

General information

Fund Management Company Hansa Investment Funds Fund Manager Fabio Filipozzi Inception 2002 Contact Net Asset Value (NAV) 11.64 EEK

Net Assets Management Fee per annum Subscription Fee Redemption Fee Benchmark Weighted average rating Weighted average modified duration, years

Statistics (computed over 3 years)

Hansapank offices and tel. 631 0310

www.hansa.ee/funds

299 859 489 EEK

1 19% 1.5% 1.0% EPI100

4.3

2 7% Standard Deviation

Portfolio by modified duration

Ba 0.4%

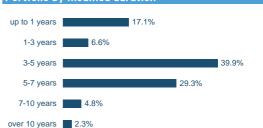
B 1.5%

Portfolio by instruments Cash 2.6%

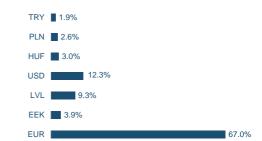
Fixed Income

Portfolio by ratings

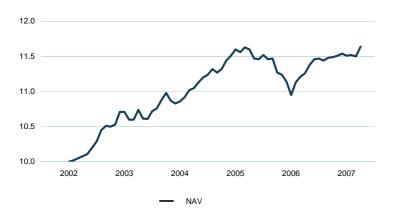
Aaa



Portfolio by currencies



Fund performance



	YTD	1 month	3 months	1 year	3 years	5 years	Inception
Performance	1.5%	1.2%	1.1%	3.4%	5.3%		16.4%
Annualized				3.4%	1.7%		2.9%
	2003	2004	2005	2006	2007	2008	2009
Performance	4.2%	4.9%	2.5%	-0.4%			

Largest investments	
Bonds	Weight
Hansa Private Debt Bond Fund	6.9%
Pimco Gis Euro Bond Fnd Inst A	6.8%
Latvian T-Bond 03.11.11	6.5%
Dws Instit Euro Gov Bond Fund	5.5%
Bluebay Inv Grad Bd I-Base Prf	5.4%
Erste Sparinvest Kag Espa Bond Danubia Fund	5.3%
Dws Investment Gmbh Dws Europe Convergence Bonc	5.3%
Jp Morgan Fleming Asset Manage Jpm Emerging Bonc	5.2%
Bluebay Asset Management Bluebay Em Loc Cur Bd I	4.2%
T-Rowe Price Glbl Emerg.Inv Se T-Rowe Gobal Emg N	4.2%

The value of the Fund's unit can either grow or decrease in time. The current return of the Fund shall not guarantee the same return in the future. Funds investing in foreign markets are vulnerable to monetary movements, which may lead to a growth or decrease of the net asset value of the Fund's unit. Pension Funds are founded on the basis of Funded Pensions Act. The following payment which conditionally consists of two parts - tax (4% portion of the social tax) and contribution (2% contribution of the state funded pension, withheld by the employer on the employee's gross wages) - shall be transferred to the mandatory funded pension account for a person who has joined the funded pension system.

