Hansa Pension Fund K1 (Conservative Strategy)

Investment Principles

Hansa Pension Fund K1 (Conservative Strategy) is a contractual investment fund founded for providing mandatory funded pension. The objective of the Fund's investment activity is to achieve long-term, stable capital growth. The Fund's assets shall be invested in the bonds, money market instruments and other similar assets of either Estonian or foreign origin. The Fund's assets shall not be invested in equities or investment funds which invest in equities.

equity funds balanced funds fixed income funds by higher risk Portfolio by instruments

Cash 0.5%

General information

Fund Management Company Hansa Investment Funds
Fund Manager Fabio Filipozzi
Inception 2002
Contact Hansapank offices and tel. 6

Hansapank offices and tel. 631 0310

www.hansa.ee/funds

Net Asset Value (NAV) 11.50 EEK

Net Assets 290 684 660 EEK

 Management Fee per annum
 1.19%

 Subscription Fee
 1.5%

 Redemption Fee
 1.0%

 Benchmark
 EPI100

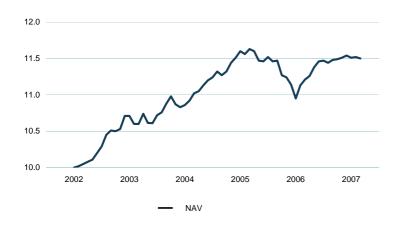
Weighted average rating A

Weighted average modified duration, years 4.5

Statistics (computed over 3 years)

Standard Deviation 2.7%

Fund performance



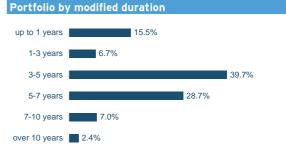
| | YTD | 1 month | 3 months | 1 year | 3 years | 5 years | Inception |
|-------------|------|---------|----------|--------|---------|---------|-----------|
| Performance | 0.3% | -0.2% | -0.3% | 2.6% | 4.4% | | 15.0% |
| Annualized | | | | 2.6% | 1.4% | | 2.7% |
| | | | | | | | |
| | | | | | | | |
| | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| Performance | 4.2% | 4.9% | 2.5% | -0.4% | | | |

| Fixed Income | | 99.5% |
|--------------|---------|-------|
| Portfolio by | ratings | |
| Aaa | 6.0% | |
| A | | 21.1% |

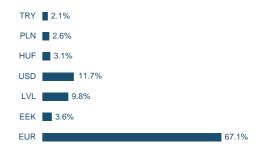
15.1%



7.6%



Portfolio by currencies



| _argest investments | |
|--------------------------------|--------|
| Bonds | Weight |
| Hansa Private Debt Bond Fund | 7.1% |
| Pimco Gis Euro Bond Fnd Inst A | 7.0% |
| Latvian T-Bond 03.11.11 | 6.9% |
| Dws Instit Euro Gov Bond Fund | 5.7% |
| Bluebay Inv Grad Bd I-Base Prf | 5.6% |
| Jpm Emerging Bond C Acc Usd | 5.4% |
| Espa Bond Danubia Fund | 5.3% |
| Dws Europe Convergence Bond F | 5.3% |
| Raiffeisen Eurovision Rent Fnd | 5.3% |
| T-Rowe Gobal Emg Nond Fund | 4.4% |

The value of the Fund's unit can either grow or decrease in time. The current return of the Fund shall not guarantee the same return in the future. Funds investing in foreign markets are vulnerable to monetary movements, which may lead to a growth or decrease of the net asset value of the Fund's unit. Pension Funds are founded on the basis of Funded Pensions Act. The following payment which conditionally consists of two parts - tax (4% portion of the social tax) and contribution (2% contribution of the state funded pension, withheld by the employer on the employee's gross wages) - shall be transferred to the mandatory funded pension account for a person who has joined the funded pension system.

