

Hansa Pension Fund K1



Investment Principles

Hansa Pension Fund K1 (Conservative Strategy) is a contractual investment fund founded for providing mandatory funded pension. The objective of the Fund's investment activity is to achieve long-term, stable capital growth. The Fund's assets shall be invested in the bonds, money market instruments and other assets of either Estonian or foreign origin. The Fund's assets shall not be invested in shares or investment funds which deal with investments in shares.

General information

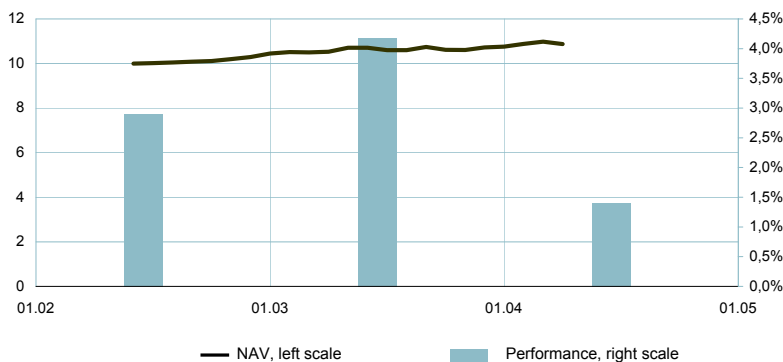
Fund Management Company: Hansa Investment Funds
 Fund Manager: Robert Kitt
 Inception: 2002
 Transactions: Hansapank offices and tel. 631 0310

Internet: www.hansa.ee/fondid

Net Asset Value (NAV) of fund unit: 10,87
 Net Assets: 72 979 576,80
 Management Fee per annum: 1,19%
 Subscription Fee: 1,5%
 Redemption Fee: 1,0%
 Benchmark: EPI

Weighted average rating: A
 Weighted average modified duration, years: 4,1

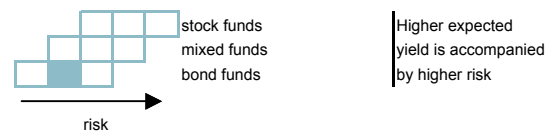
Fund performance



	YTD	1 month	3 months	1 year	3 years	5 years	Foundation
Performance	1,4%	-0,9%	1,0%	3,2%			8,7%
Annualized				3,2%			4,6%

	1997	1998	1999	2000	2001	2002	2003
Performance							4,2%

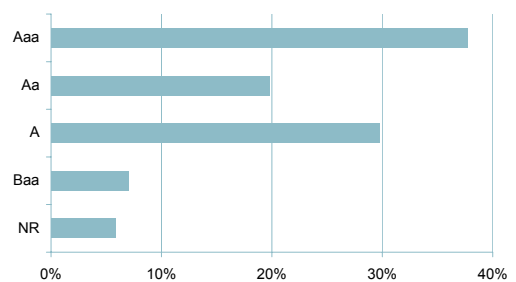
Risk level



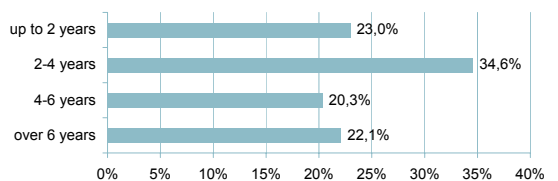
Portfolio by instruments



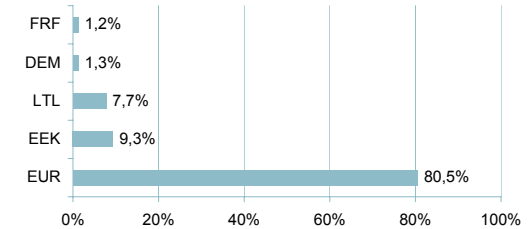
Portfolio by ratings



Portfolio by duration



Portfolio by currencies



Larger investments

Bonds	Weight
Lithuania 3.3% 2007	5,4%
Eurhypo AG 5% 2006	4,7%
Holland 5% 2011	4,4%
Italy 6.75% 2007	4,2%
Ireland 5% 2013	4,1%
Belgium 5.75% 2008	3,5%
Austria 5.5% 2010	3,4%
Finland 5.75% 2011	2,8%
France 8.5% 2008	2,7%
Cyprus 5.5% 2012	2,7%

The value of the Fund's unit can either grow or decrease in time. The current return of the Fund shall not guarantee the same return in the future. Funds investing in foreign markets are vulnerable to monetary movements, which may lead to a growth or decrease of the net asset value of the Fund's unit. Pension Funds are founded on the basis of Funded Pensions Act. The following payment which conditionally consists of two parts - tax (4% portion of the social tax) and contribution (2% contribution of the state funded pension, withheld by the employer on the employee's gross wages) - shall be transferred to the mandatory funded pension account for a person who has joined the funded pension system.